

## **KEITH HALL, CEO, DISCUSSES FIRST YEAR AFTER SALE OF GLOBECOMM**

**Hauppauge, New York** - (13 November 2014) - Since taking the helm as CEO of [Globecomm](#) Systems, Inc. after the company's acquisition by Wasserstein & Company in December 2013, Keith Hall has spent much of his time implementing a new strategy and direction. The strategy is primarily designed to leverage the technology and synergies available across the company's five vertical sectors and to retain Globecomm's legacy as the leading provider of problem-solving engineering solutions worldwide. In a new interview, Mr. Hall describes where the company is with this process and what remains to be done in 2015.

Among the highlights, Hall notes that the company is on plan and that he looks forward "to announcing some new deals in the coming quarters." He also reported that Globecomm is creating a super vertical that will expand its offering to multiple sectors in areas where the company's analysis has revealed sustained potential. The sectors of the new vertical include aerospace, maritime and resource extraction.

"We are now looking at how the products will perform as they make their way into the hands of our entire range of market verticals," Hall adds.

He also reinforced the company's commitment to the media and broadcast industry, which has continued to be lucrative and is undergoing significant changes, as well as his belief that the companies acquired by Globecomm over the past few years provide the type of synergy that leads to further development in areas he believes will grow quickly. These fast-growth areas include the "instant infrastructure" space, which Globecomm's successful mobile virtual network operator (MVNO) service continues to provide in parts of the world which need access to communications, but do not yet have the proper infrastructure to enable it.

The CEO also says that a concentration on M2M, and the company's rollout of an interactive video service targeted at the enterprise market, Tempo, are starting to hit their stride.

For a full transcript of the interview, go to [<URL>](#). For press inquiries or to schedule interviews with Globecommm's new CEO, contact +1 212-249-0624.

## **About Globecommm**

Globecommm is a leading global communications solutions provider. Employing our expertise in emerging communication technologies, including satellite and other transport mediums, we are able to offer a comprehensive suite of system integration, system products, and network services enabling a complete end-to-end solution for our customers. We believe our integrated approach of in-house design and engineering expertise combined with a world-class global network and our 24 by 7 network operating centers provides us a unique competitive advantage. As a communications solutions provider we leverage our global network to provide customers managed access services to the United States Internet backbone, video content, the public switched telephone network or their corporate headquarters, or government offices.

Globecommm currently has customers for which we are providing such services in the United States, Europe, South America, Africa, the Middle East, and Asia. Based in Hauppauge, New York, Globecommm also maintains offices in Maryland, New Jersey, Virginia, the Netherlands, South Africa, Hong Kong, Germany, Singapore, the United Arab Emirates and Afghanistan.

### ***For More Information***

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