

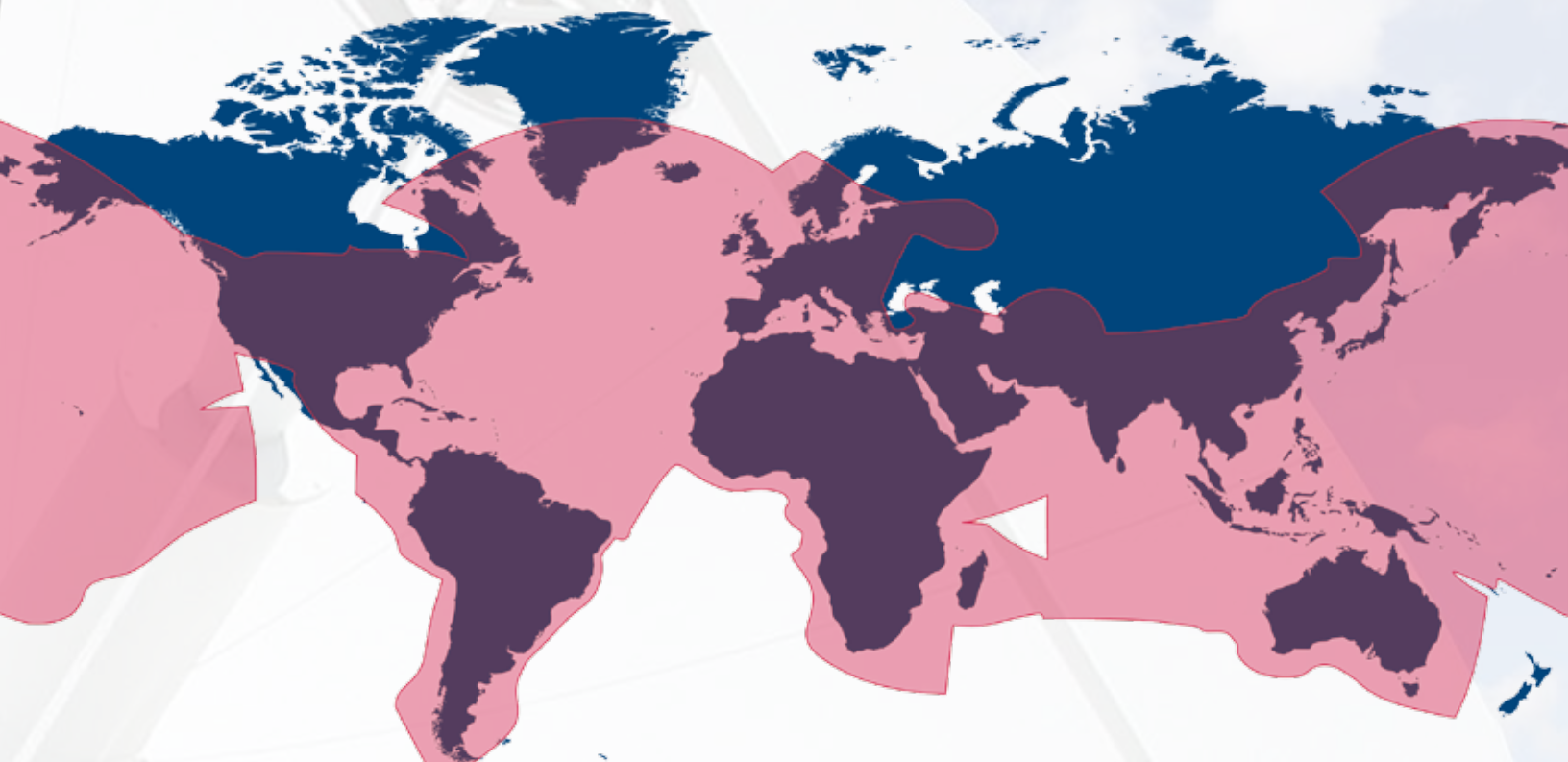


### The Globe's Most Flexible Maritime VSAT Service

With **se@FLEX**<sup>™</sup> service from Globecomm Maritime, you get all the tools you need from one service provider to ensure global coverage, seamless service, and full transparency of your costs and service levels. It is a VSAT-based service, with a Committed Information Rate (CIR) guarantee that delivers high performance at a fixed cost. It is also – on-demand – an L-Band service with powerful **se@COMM**<sup>™</sup> management capabilities that keep usage and costs to a minimum. That's why we call it **se@FLEX**<sup>™</sup>.

With **se@FLEX**<sup>™</sup> Globecomm Maritime provides hardware, either purchased or leased from Globecomm, as well as software, systems installation, satellite connectivity and lifecycle support services.

But that is just the beginning. Globecomm Maritime gives you access to all of your essential applications – from crew welfare browsing to mission critical applications – starting with minimum requirements and expanding as your needs grow.





## Features

- Guaranteed CIR over Ku-Band coverage reaching more than 95% of global shipping lanes
- Seamless and automatic switching between Ku beams, and to L-Band service, for true global coverage
- Onboard WiFi and GSM Network for crew welfare and machine to machine (M2M) communications
- Options to convert to Future Ka-Band Service Platforms

## Key Benefits

- Provide ship and crew with always-on, unlimited usage for shore-like experience
- Maintain communications anywhere, under any conditions, while robust QoS applications keep costs under control
- Customized solutions depending on your requirements
- Flat rate monthly pricing including hardware leasing options

## Guaranteed Quality of Service

Access to broadband brings vessel operators unlimited access to applications that improve performance, reduce costs and maintain crew welfare. Email, web browsing and phone services maintain management communications and allow crew to stay in touch with friends and family.

Online training and telemedicine improve shipboard life. Remote management services – such as engine data exchange, electronic navigation and remote IT management – enable vessel operators to run their operations more effectively. Globecomm Maritime knows how to help vessel operators manage these applications to ensure reliable service and reduce costs. Our application-triggered quality of service system, for example, can assign dedicated capacity to each individual application instead of offering a single block of capacity for all services.

## Quality Hardware

Globecomm Maritime provisions and installs field-tested hardware that has passed the rigorous analysis of our R&D Team and certified engineers. As every ship has different needs, our engineers will customize your package to best suit your requirements.

- **Stabilized Antennas and Electronics.** We select suppliers with years of experience whose systems meet high technology standards and provide a stable foundation for service delivery.
- **Bandwidth Management Products.** iDirect and Comtech Vipersat are the leading manufacturers in terms of experience and the high standards of their technology. Both technologies provide shared and dedicated bandwidth options, with a Committed Information Rate. Within the available bandwidth, you can choose to prioritize types of traffic, whether voice, Internet browsing or machine-to-machine communications.



## World-class Technology Options

<b>Ku Band Antennas:</b>	Thrane & Thrane, Intellian, Seatel, KNS, Orbit
<b>L Band Systems:</b>	Thrane & Thrane SAILOR Fleet Broadband, Satlink Fleet Broadband, Iridium Openport
<b>VSAT Modems:</b>	Comtech Vipersat, iDirect
<b>VSAT Service Bands:</b>	Ku-Band, C-Band, Future Ka-Band

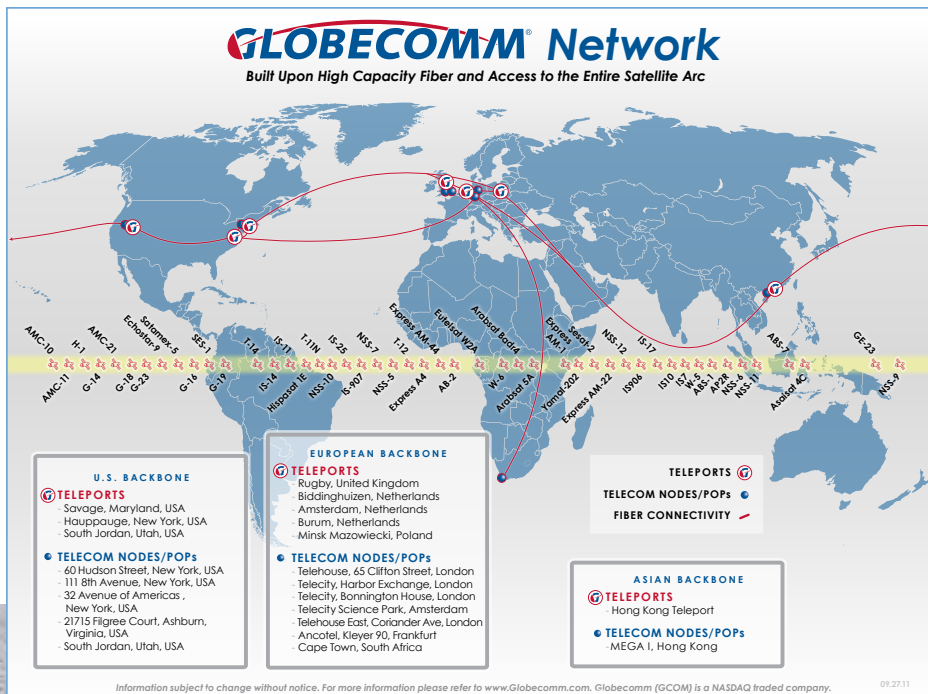


## Global Bandwidth

Globecomm Maritime controls a global inventory of satellite bandwidth, which is actively managed from our Network Operations Center (NOC). Fiber capacity connecting our Global Teleports Network provides you with the shortest, least-cost backhaul for your communications traffic. We have the Ku-band coverage with service over more than 95% of global shipping lanes.

## Integration and Lifecycle Support

With offices around the globe, Globecomm Maritime can integrate and install shipboard systems or provide consulting, engineering, training and other support for your own installation team. Our state-of-the-art NOC provides 24x7 monitoring, troubleshooting and help desk support worldwide.



## About Globecomm Maritime

Globecomm Maritime has been created to combine the maritime offerings of Globecomm's four well-known maritime business units with Globecomm's global managed communications platform and engineering capabilities. Globecomm Maritime provides ships at sea and in port with a range of advanced, reliable and cost-effective maritime communications options ranging from voice and email connections up to full integration into broadband enterprise networks

Four well-established companies come together under the Globecomm Maritime brand.

- Telaarus Communications: an Inmarsat Gold Service Provider (SP), a Tier-1 Iridium OpenPort Service Provider (SP) and a Thuraya Broadband SP
- Evosat: a Tier-1 Inmarsat Distribution Partner
- Mach6: a Global managed VSAT services provider
- Carrier2Carrier: a Teleport Owner and Operator

Globecomm Maritime  
brings new maritime  
communications technology  
to mariners who need  
advanced, reliable  
telecommunications systems  
and services for a wide range  
of maritime applications



### Further Information

For further information please contact your **Globecomm Maritime** sales person, agent or reseller.  
<http://www.globecomm.com/maritime/contact.shtml>



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