



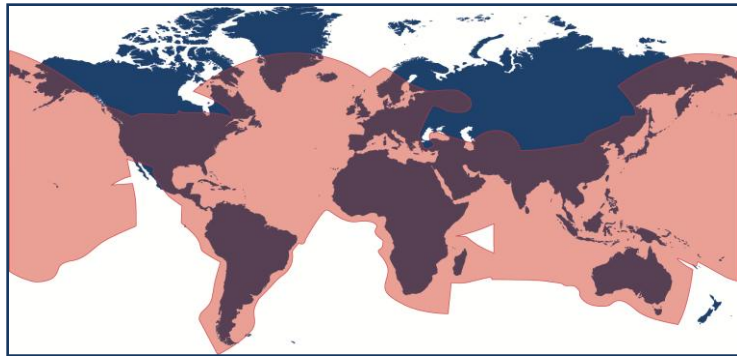
FOR IMMEDIATE RELEASE

se@FLEX from Globecommm Maritime puts global VSAT coverage in easy reach

Combined VSAT/L-band service delivers seamless, global high bandwidth coverage with full cost transparency from a single provider

Hauppauge, NY. November 8, 2011. Globecommm Maritime, the leading provider of maritime communications solutions, is pleased to announce the launch of se@FLEX, a new global maritime VSAT package combining best of breed Ku-band coverage with mission-critical L-band back-up services.

se@FLEX is the result of the fusion of services from Globecommm Maritime companies, to offer a complete solution from a single source, providing a global coverage footprint, guaranteed bandwidth throughput and full transparency of costs and service levels.



se@FLEX offers class-leading maritime Ku-band global coverage – far greater than rival solutions, providing a high bandwidth experience for users and limiting time on L-band services.

se@FLEX is offered using flat rate monthly pricing, with options including hardware leasing for approved packages and customers, Ku band unlimited usage and L-band airtime starting at US\$2,850 per month. This core package includes all components and configuration needed to provide the vessel with global seamless connectivity.

The service provides both ship and crew with always-on, unlimited bandwidth for business and personal applications. Combined with our existing se@COMM cost management, remote access and imaging applications, users can implement cost-savings while relying on dedicated quality of service.

Globecommm Maritime is able to guarantee that users get the true Committed Information Rate (CIR) they pay for while using its global Ku-band service. Access to Globecommm Maritime's Ku-band network keeps overall costs down by limiting the time spent on L-band

services. se@FLEX customers will benefit from a service that includes seamless and automatic switching between Ku-band beams and L-band service.

As a FleetBroadband DP and Iridium Openport SP, Globecommm Maritime is in a position to offer premium L band service at competitive rates. se@FLEX will also include options to convert to Ka-band service platforms as they become available in the future.

Malcolm McMaster, VP Globecommm Maritime, said:

“We think that se@FLEX has the capability to be a game-changer in the maritime market, which is moving progressively towards higher bandwidth VSAT solutions. With a high quality global Ku-band service at its core, se@FLEX offers the best available coverage and throughput speeds at very competitive prices. Globecommm Maritime offers guaranteed service levels and dedicated bandwidth, delivering our customers significant long term cost savings.”

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About Globecommm Maritime

Globecommm Maritime has been created from the combination of Globecommm’s four well-known maritime brands – Telaurus, Evosat, C2C and Mach6 – with Globecommm’s global managed communications platform and engineering capabilities. Globecommm Maritime provides ships at sea and in port with a range of advanced, reliable and cost-effective maritime communications options ranging from voice and email connections up to full integration into broadband enterprise networks.