



PRESS RELEASE

Onboard Wi-Fi connectivity makes Telaurus Crew Email simple and seamless

se@COMM delivers plug-and-play solution for fully-featured, low cost crew communications

Cedar Knolls, NJ. May 23, 2011. Telaurus Communications, a Globecommm Maritime company, has unveiled a significant enhancement to its crew email solution, combining the functionality of its se@COMM software suite with readily available wireless network components.

Crew communications – particularly SMS and email services – have developed from **being an 'optional extra'** to an essential service for shipowners and managers serious about crew welfare. Evidence from seafarers suggests that communication with loved ones while at sea not only improves morale and the overall productivity, it can make the difference between crew staying with the fleet or signing off.

But while crew communications packages are proliferating, they come with technical **challenges. Crew communications must be kept separate from ship's business** and there is a need to put the connectivity where the crew can use it safely – in the mess or other communal areas.

Telaurus has addressed this need by installing a wireless access point on ships equipped with its se@COMM service to deliver true wireless connectivity to seafarers, accessible via their smartphones or laptop PCs.

Malcolm McMaster, VP Globecommm Maritime and President Telaurus Communications, said:

"The use of PCs onboard ships has been rapidly expanding, and this trend will certainly continue, so using a wireless access point for crew connectivity is a great way to expand the reach of se@COMM. A Wi-Fi solution allows crew to access the system at their leisure and in the comfort of their own accommodation. Even where access cannot be given in personal quarters, an access point can easily be provided in the mess."

The wireless access point allows for multiple computers to be introduced into almost any environment without the need to run extra cable. With the use of an extendable antenna unit the connections can now bridge multiple compartments without sacrificing bulkhead (watertight) integrity and without interfering with ships' business.

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Geoff Davison, **Telaurus' Product Manager** – Value Added Services said:

"We have tested wireless connectivity with a commercially available router, and, other than the installation of a configuration file, the set-up is simply a question of unpacking it and plugging the unit into one of the unused ports of the Telaurus provided se@WALL unit. Once the wireless solution is in place, crew can access emails from their smartphones or laptops simply by connecting to the wireless network."

Telaurus has successfully completed trials of the Wi-Fi service onboard ships equipped with se@COMM and plans on installing Wi-Fi access points for many of its customers in the coming months.

Telaurus Crew Wi-Fi Checklist

- ✓ Fully-featured bi-directional, unlimited email service with rich text messages and attachments. Text can include emoticons, coloured and animated text.
- ✓ Crew communications **are kept completely separate and distinct from ship's business. Crew do not need access to any Ship's equipment** or computer network.
- ✓ No separate software installation requirements – hardware requirement is a compatible plug and play Wi-Fi router.
- ✓ No need to supply a separate crew PC if crew have smartphones or laptops.
- ✓ Completely administration-free for both shore office and the ship. Crew can set up and top up their own accounts using their own credit cards.
- ✓ Crew can send/receive photos using se@IMAGE, if installed, to reduce cost.
- ✓ Low cost - crew emails rarely cost more than \$0.08 per message so \$10 can give a crew member 125 emails – **message cc's** are free.
- ✓ Crew are not charged Inmarsat minimum volumes and increments. se@COMM's unique billing formula enables Telaurus to charge the crew a simple, low price per message.
- ✓ Crew can also send SMS messages from their own smartphone, laptop or any Wi-Fi enabled device.
- ✓ SMS replies are routed directly and automatically back to the originator on their own laptop or smartphone thus by-passing the satellite terminal.
- ✓ With delivery gateways in key seafaring countries (including three in the Philippines alone) Telaurus offers very low-cost SMS for friends and family who want to send messages to the ship.

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About Telaurus

Telaurus Communications LLC is a comprehensive service satellite communications company with a global presence. Headquartered in Cedar Knolls, New Jersey, Telaurus has a network of agents and resellers located in the maritime centres of the world and branch **offices in the US, UK, Germany and Singapore. Telaurus' position** among the top tier of Inmarsat service providers was recognised with the award of Gold Service Provider status in August 2010.



About Globecomm Maritime

Globecomm Maritime has been created from the combination of **Globecomm's four well-known maritime brands** – Telaurus, Evosat, C2C and Mach6 – with **Globecomm's global managed communications platform and engineering capabilities**. Globecomm Maritime provides ships at sea and in port with a range of advanced, reliable and cost-effective maritime communications options ranging from voice and email connections up to full integration into broadband enterprise networks.

About Globecomm Systems

Globecomm Systems Inc., or Globecomm, is a leading global provider of satellite-based managed network solutions. Employing our expertise in emerging communication technologies we are able to offer a comprehensive suite of system integration, system products, and network services enabling a complete end-to-end solution for our customers. We believe our integrated approach of in-house design and engineering expertise combined with a world-class global network and our 24 by 7 network operating centers provides us a unique competitive advantage. We are now taking this value proposition to selective vertical markets, including government, wireless, media, enterprise, and maritime. As a network solution provider we leverage our global network to provide customers managed access services to the United States Internet backbone, video content, the public switched telephone network or their corporate headquarters, or government offices. We currently have customers for which we are providing such services in the United States, Europe, South America, Africa, the Middle East, and Asia.

Based in Hauppauge, New York, Globecomm Systems also maintains offices in Maryland, New Jersey, Virginia, the Netherlands, South Africa, Hong Kong, Germany, Singapore, the United Arab Emirates and Afghanistan.

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